Q4 Forecast Comparison					
	Prepared 6/30/95				
			6/21		
		Prior Q4	Current Q4	6/30	
	Q3 Actual	Forecast	Forecast	Forecast	
Services					
Foodnet	46,868	46,867	23,433	23,433	
New York Times	65,000	24,000	24,000		
AOL -	121,000	77,000	15,000	15,000	
Stanford	10,000	24,964	24,964	24,964	
Expeer	40,000	40,000	20,000	20,000	
CMP	30,720	10,230	5,000	18,300	
SF News Agency	35,000	35,000			
Intel maint	3,000		3,000	2,750	
CMP maint	12,300	13,500	12,300	12,300	
Scholastic maint	9,000	9,000	9,000	9,000	
Conquest	10,000				
LDC		73,650	25,000		
Reuters		50,000			
PCS .	50,000	20,000	20,000	20,000	
Fulcrum		50,000	50,000	50,000	
Ebsco		Province and the contract of t		2,400	
intel SGML				6,250	
Government	59,035	58,000	43,000	47,000	
Placeholder		668,000			
SEMI			40,000	40,000	
Egghead			30,000		
Vanguard			30,000		
Maintenance	12,917				
Fujitsu			20,000	20,000	
Product Sales	390,049		200,000		
NSA				175,000	
Cntr Disease Cntrl				22,450	
Presslink				15,000	
Mentor				15,000	
Fujitsu		S1111111111111111111111111111111111111		20,000	
Daarwin Molecular				15,000	
USGS				(5,000)	
				/// =	
April				(14,500)	00= :=:
May				22,500	265,450
Placeholder subtotal			320,000	325,450	
	894,889	1,200,211	594,697	576,847	

	The same of the sa
To Lew Lennie	
NEW LEADER	
For Nick Schare 3/2010-	
NICK SCHARE	
3/25/5-	
3/25/55	
her - when	
you got the	
a Cell- Till I file me	— v - a a a a a a a a a a a a a a a a a a
tolk \	and the second second second second second
Lei- when you get this give me a call- I'll tell you throw the sett shorts in the Fy96	4
JUSTS 11 YOU FOR	
Forecest - The	·····
Forecest - It's relly preliminary	The state of the s
- Pittiminay	
MAKKED 1	_
the orcinial	William Committee and Committe
Gre m.	3×
MARKUPS on the organ/ plus documes are my notes for the first forecast update	*** # .
forecast upoleta	
i) octo	the second secon
	•
The contractive and the contractive force of the contractive and t	The state of the s
	to the same
	The state of the s
The state of the s	
	to warming